



**BURNS & BERTHA**

Changing Lives

# **May 2019 Summary**

**Sarasota & Manatee Sales**

**Single Family**

**Condo**

**Townhome**



# MAY 2020 Monthly Recap

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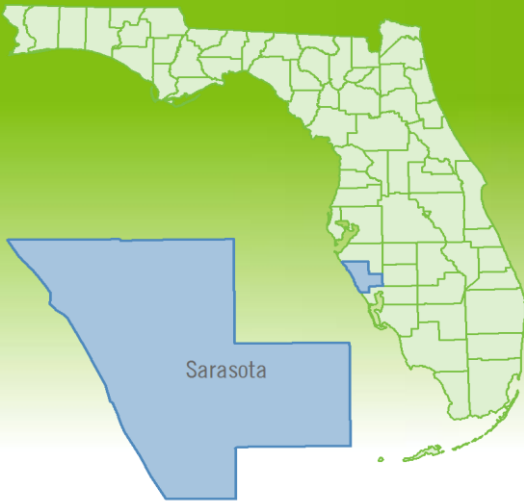
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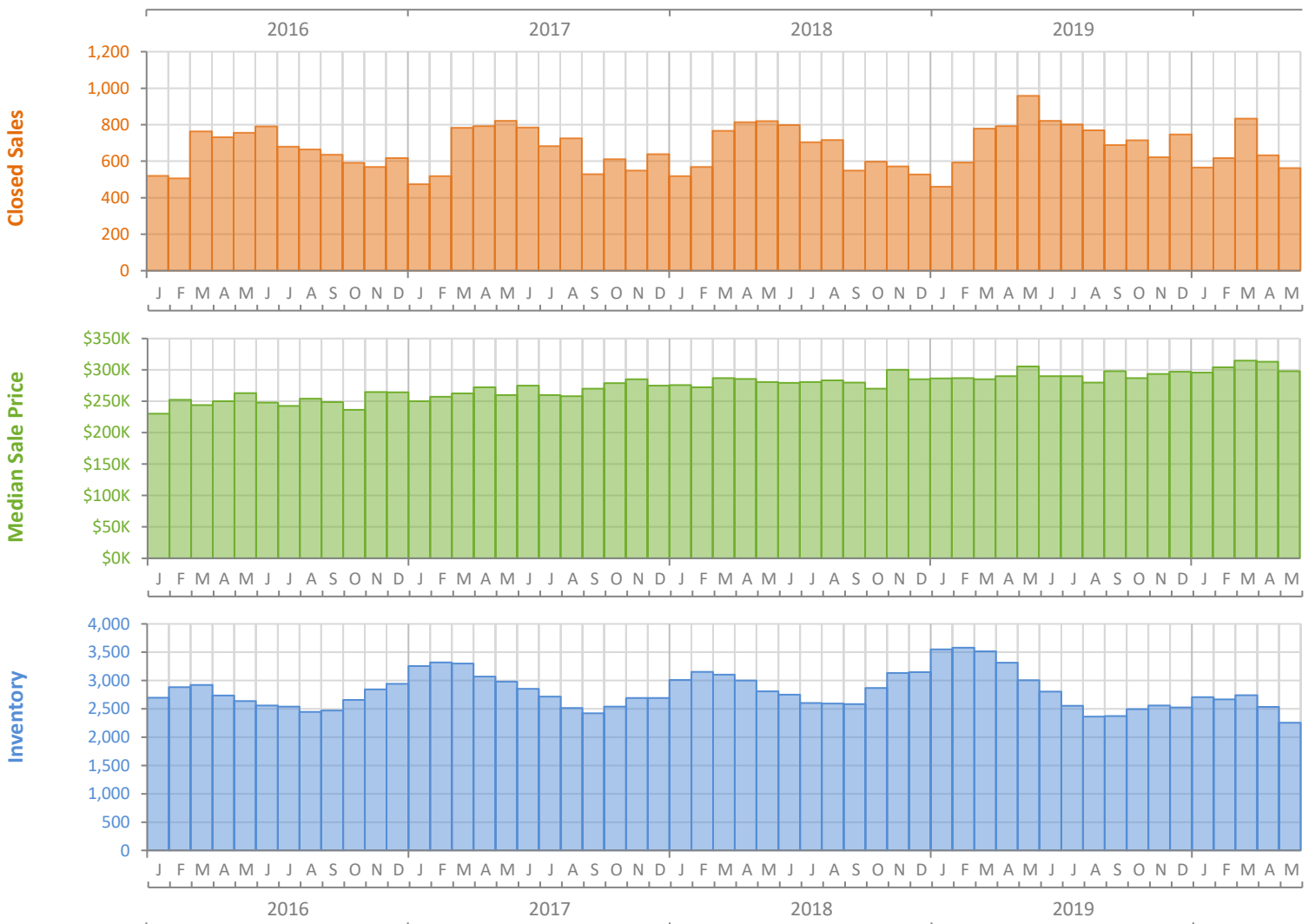
# Monthly Market Summary - May 2020

## Single Family Homes

### Sarasota County



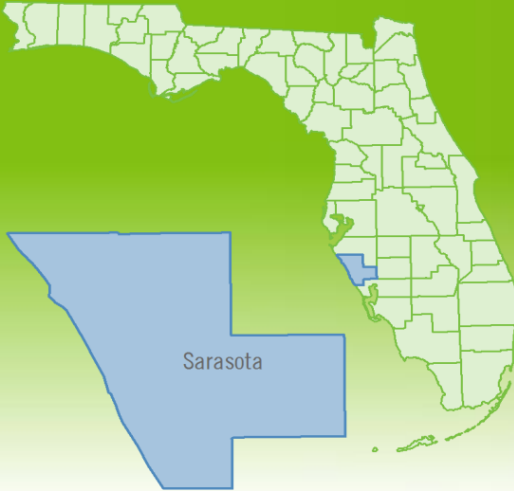
	May 2020	May 2019	Percent Change Year-over-Year
Closed Sales	562	959	-41.4%
Paid in Cash	174	340	-48.8%
Median Sale Price	\$297,995	\$305,305	-2.4%
Average Sale Price	\$392,471	\$411,499	-4.6%
Dollar Volume	\$220.6 Million	\$394.6 Million	-44.1%
Med. Pct. of Orig. List Price Received	96.0%	94.5%	1.6%
Median Time to Contract	32 Days	56 Days	-42.9%
Median Time to Sale	81 Days	101 Days	-19.8%
New Pending Sales	859	859	0.0%
New Listings	761	815	-6.6%
Pending Inventory	1,152	1,208	-4.6%
Inventory (Active Listings)	2,253	3,007	-25.1%
Months Supply of Inventory	3.2	4.5	-28.9%



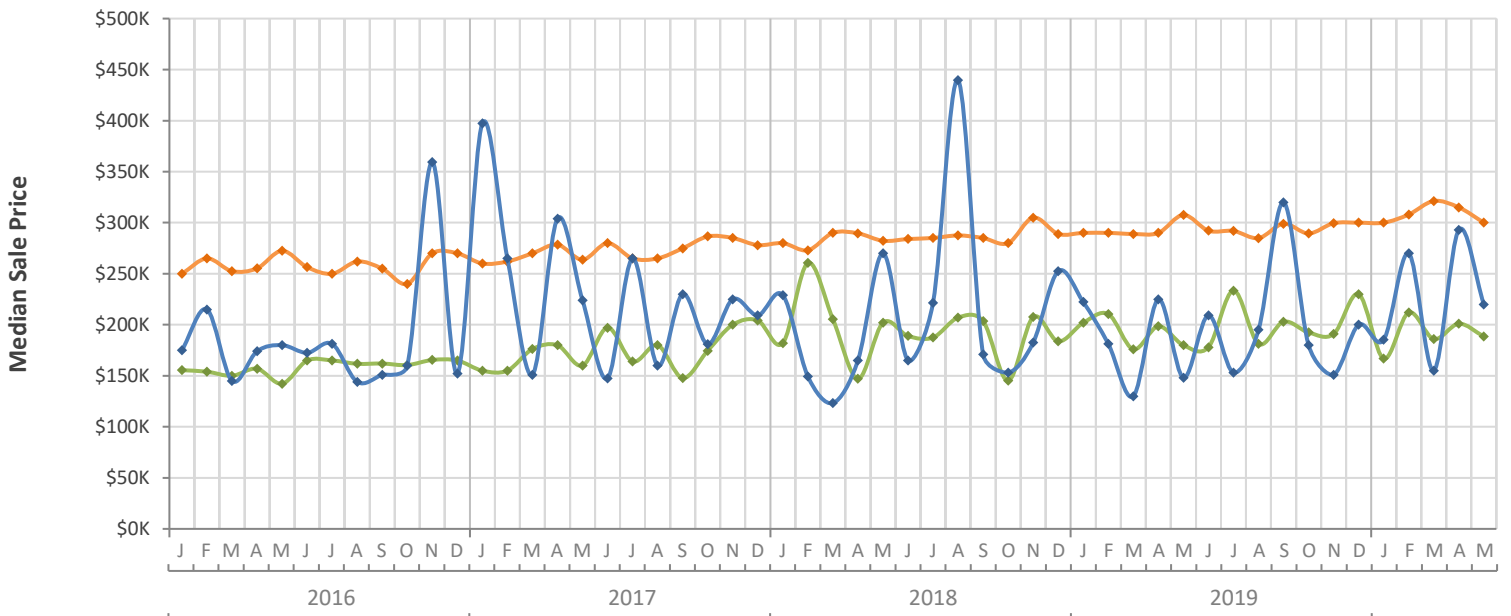
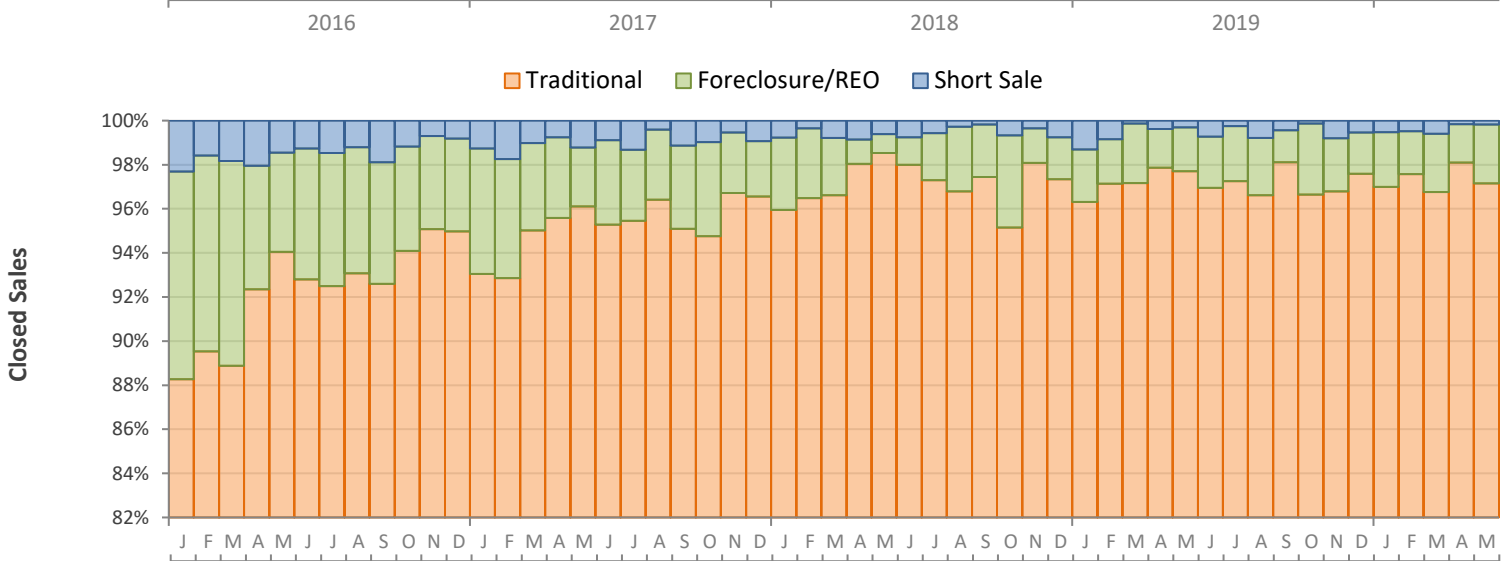
# Monthly Distressed Market - May 2020

## Single Family Homes

### Sarasota County



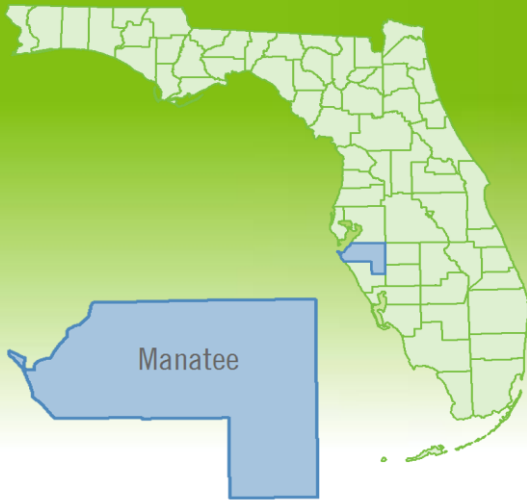
		May 2020	May 2019	Percent Change Year-over-Year
Traditional	Closed Sales	546	937	-41.7%
	Median Sale Price	\$300,000	\$307,603	-2.5%
Foreclosure/REO	Closed Sales	15	19	-21.1%
	Median Sale Price	\$188,500	\$180,000	4.7%
Short Sale	Closed Sales	1	3	-66.7%
	Median Sale Price	\$220,000	\$148,200	48.4%



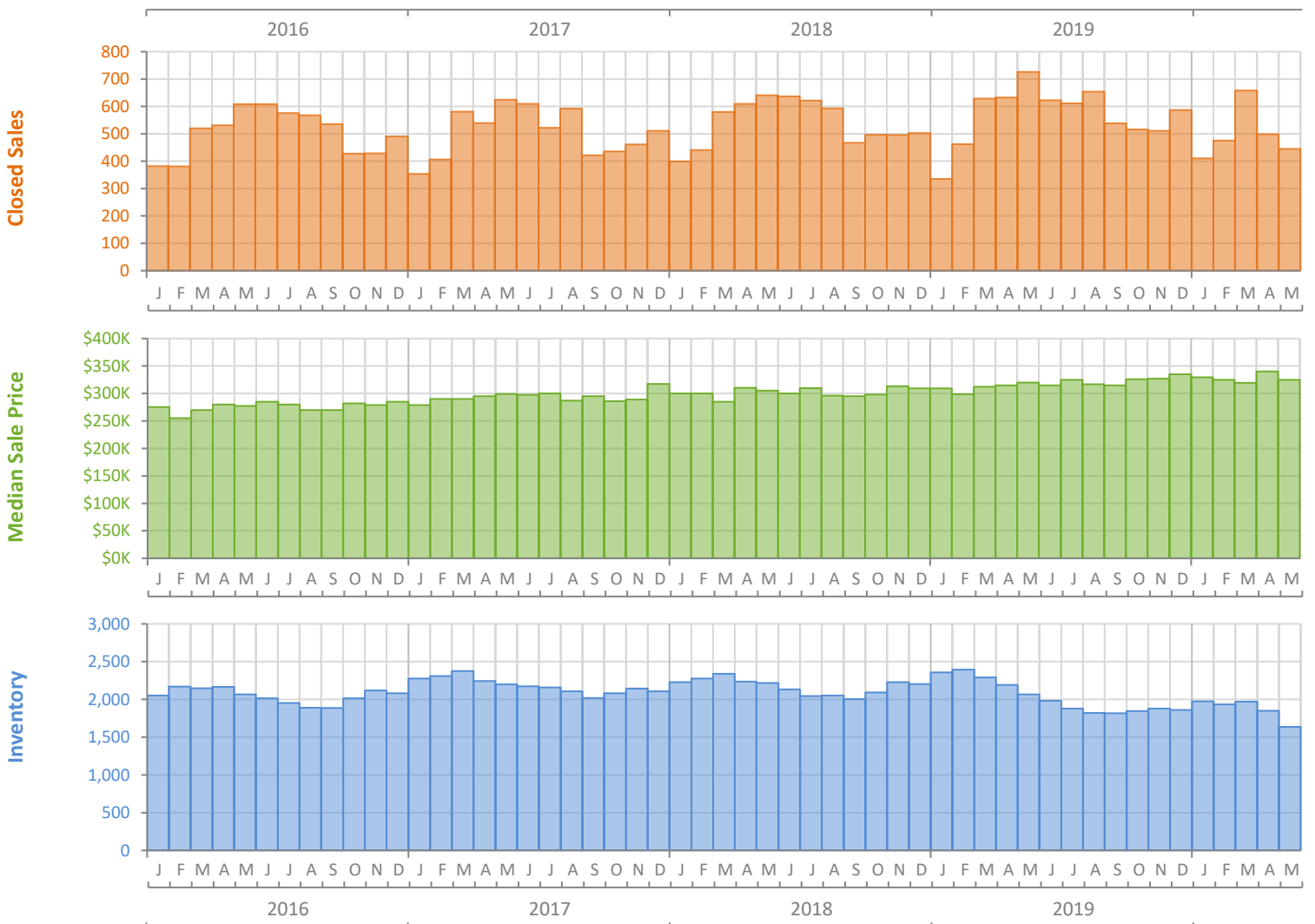
# Monthly Market Summary - May 2020

## Single Family Homes

### Manatee County



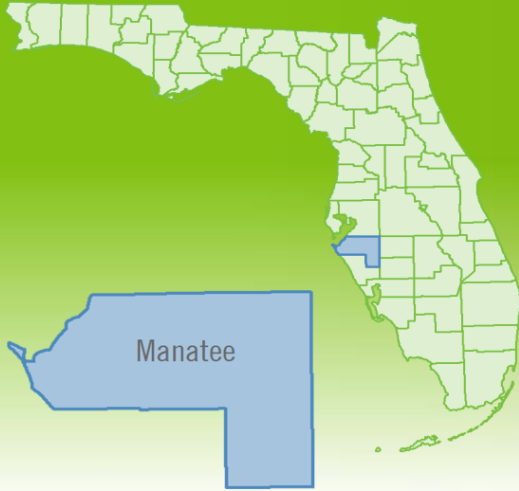
	May 2020	May 2019	Percent Change Year-over-Year
Closed Sales	445	726	-38.7%
Paid in Cash	90	195	-53.8%
Median Sale Price	\$325,000	\$319,995	1.6%
Average Sale Price	\$409,038	\$388,672	5.2%
Dollar Volume	\$182.0 Million	\$282.2 Million	-35.5%
Med. Pct. of Orig. List Price Received	96.8%	95.8%	1.0%
Median Time to Contract	39 Days	50 Days	-22.0%
Median Time to Sale	84 Days	97 Days	-13.4%
New Pending Sales	715	645	10.9%
New Listings	603	683	-11.7%
Pending Inventory	954	944	1.1%
Inventory (Active Listings)	1,635	2,065	-20.8%
Months Supply of Inventory	3.0	3.8	-21.1%



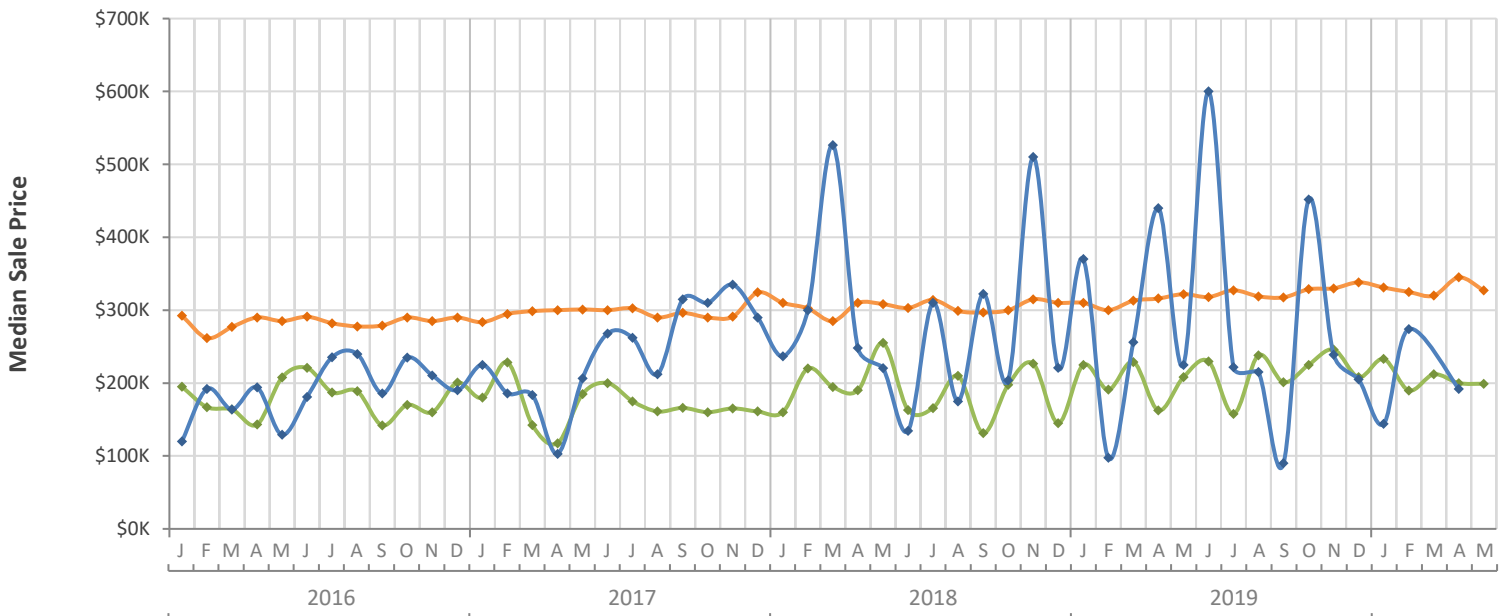
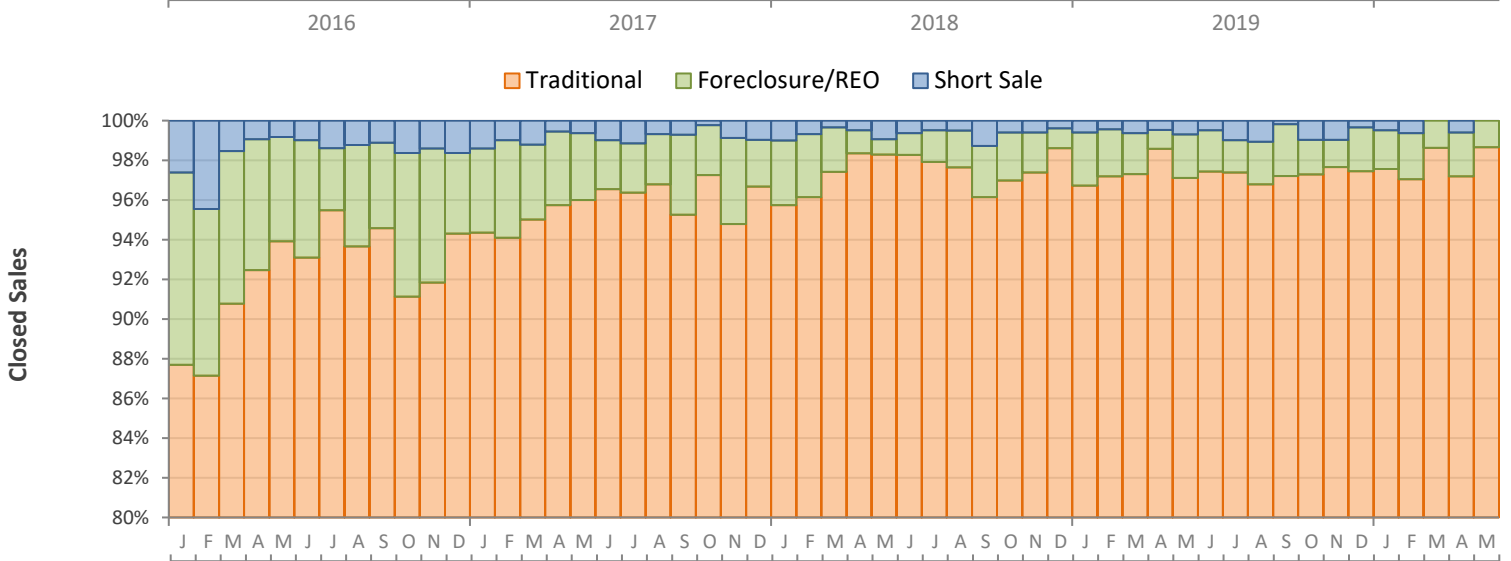
# Monthly Distressed Market - May 2020

## Single Family Homes

### Manatee County



		May 2020	May 2019	Percent Change Year-over-Year
Traditional	Closed Sales	439	705	-37.7%
	Median Sale Price	\$327,010	\$322,000	1.6%
Foreclosure/REO	Closed Sales	6	16	-62.5%
	Median Sale Price	\$199,000	\$208,000	-4.3%
Short Sale	Closed Sales	0	5	-100.0%
	Median Sale Price	(No Sales)	\$225,000	N/A



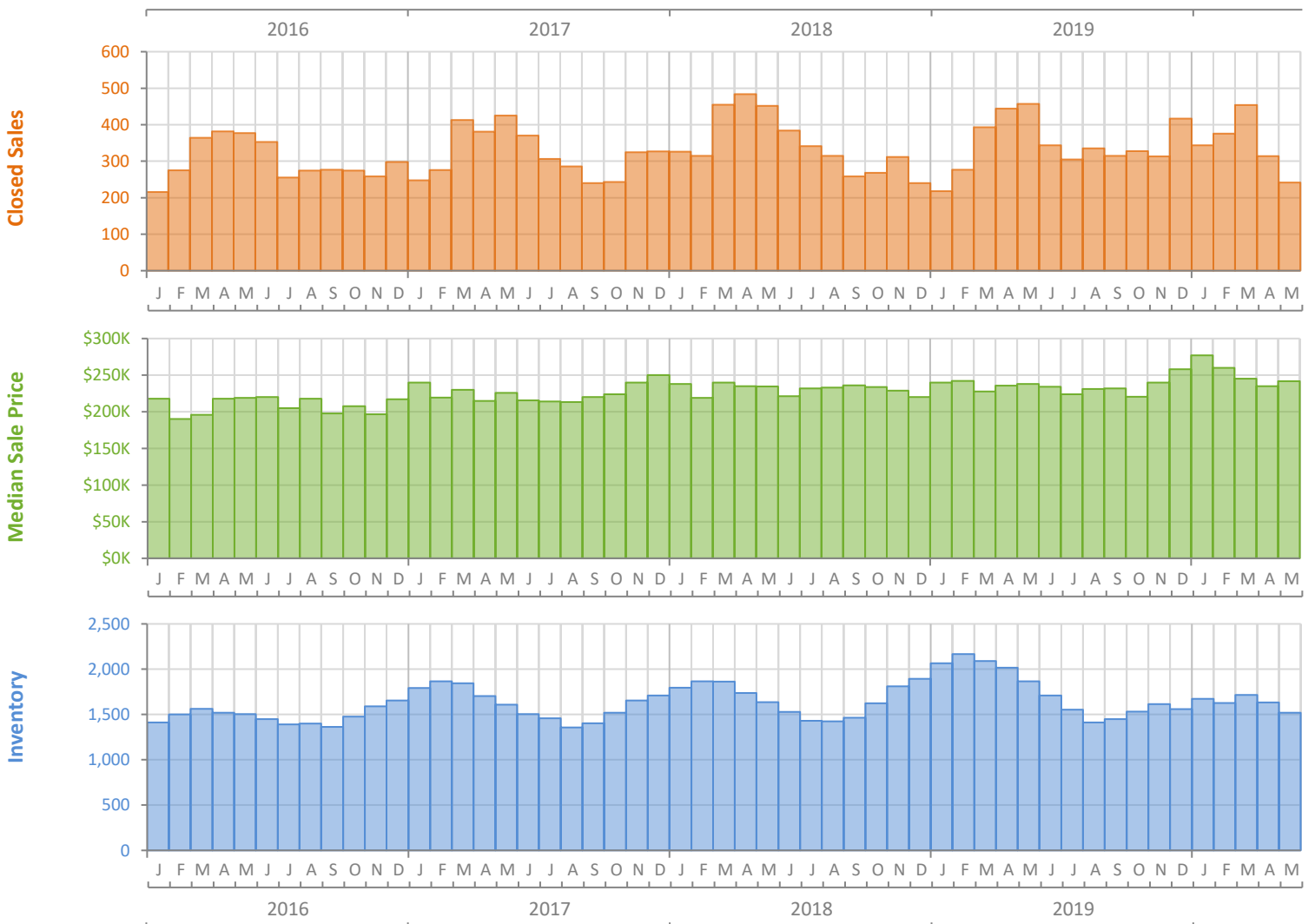
# Monthly Market Summary - May 2020

## Townhouses and Condos

### Sarasota County



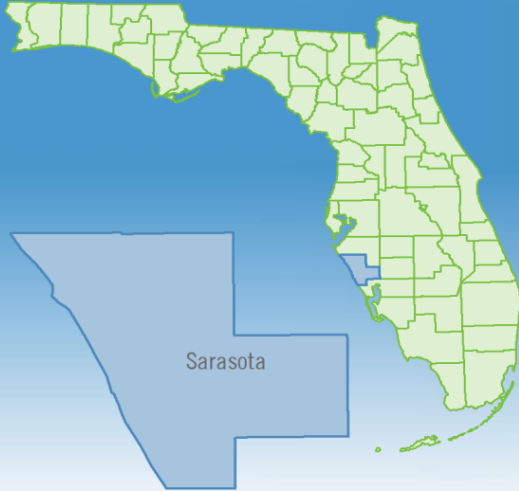
	May 2020	May 2019	Percent Change Year-over-Year
Closed Sales	242	457	-47.0%
Paid in Cash	125	251	-50.2%
Median Sale Price	\$241,750	\$238,000	1.6%
Average Sale Price	\$311,718	\$361,732	-13.8%
Dollar Volume	\$75.4 Million	\$165.3 Million	-54.4%
Med. Pct. of Orig. List Price Received	95.2%	93.4%	1.9%
Median Time to Contract	43 Days	65 Days	-33.8%
Median Time to Sale	91 Days	114 Days	-20.2%
New Pending Sales	363	385	-5.7%
New Listings	317	373	-15.0%
Pending Inventory	573	614	-6.7%
Inventory (Active Listings)	1,519	1,867	-18.6%
Months Supply of Inventory	4.5	5.7	-21.1%



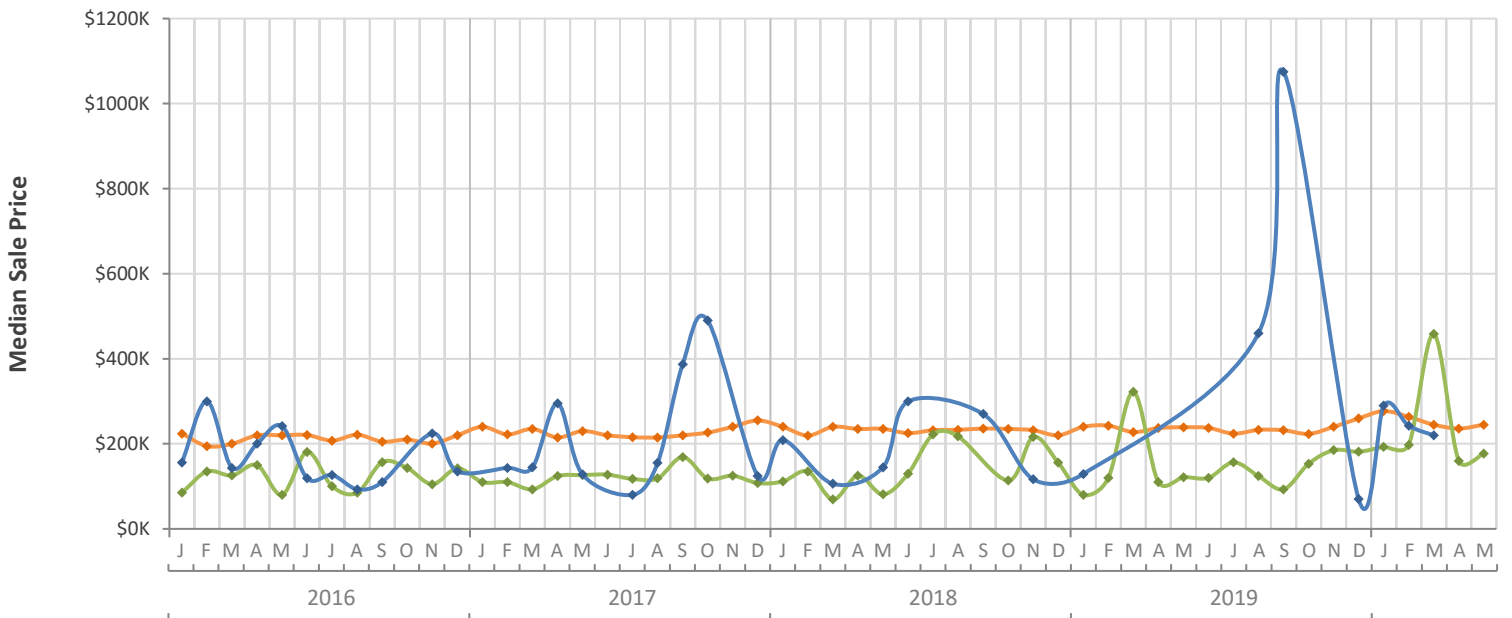
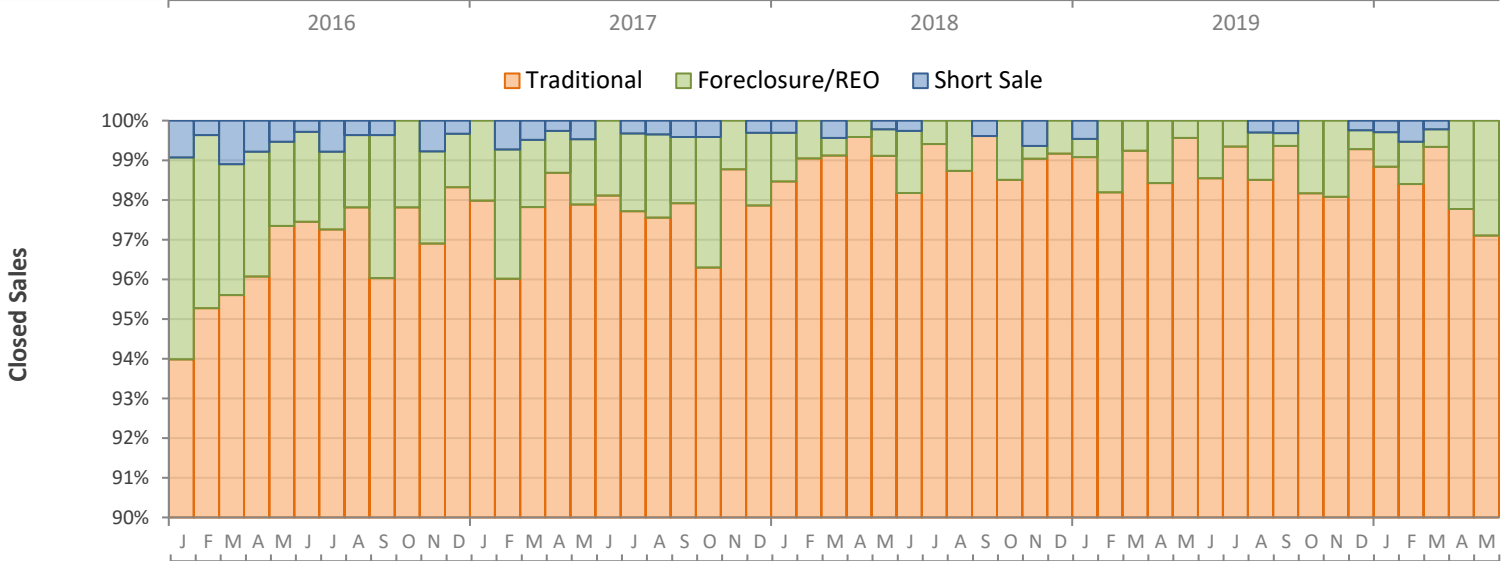
# Monthly Distressed Market - May 2020

## Townhouses and Condos

### Sarasota County



		May 2020	May 2019	Percent Change Year-over-Year
Traditional	Closed Sales	235	455	-48.4%
	Median Sale Price	\$245,000	\$239,000	2.5%
Foreclosure/REO	Closed Sales	7	2	250.0%
	Median Sale Price	\$177,000	\$121,389	45.8%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A





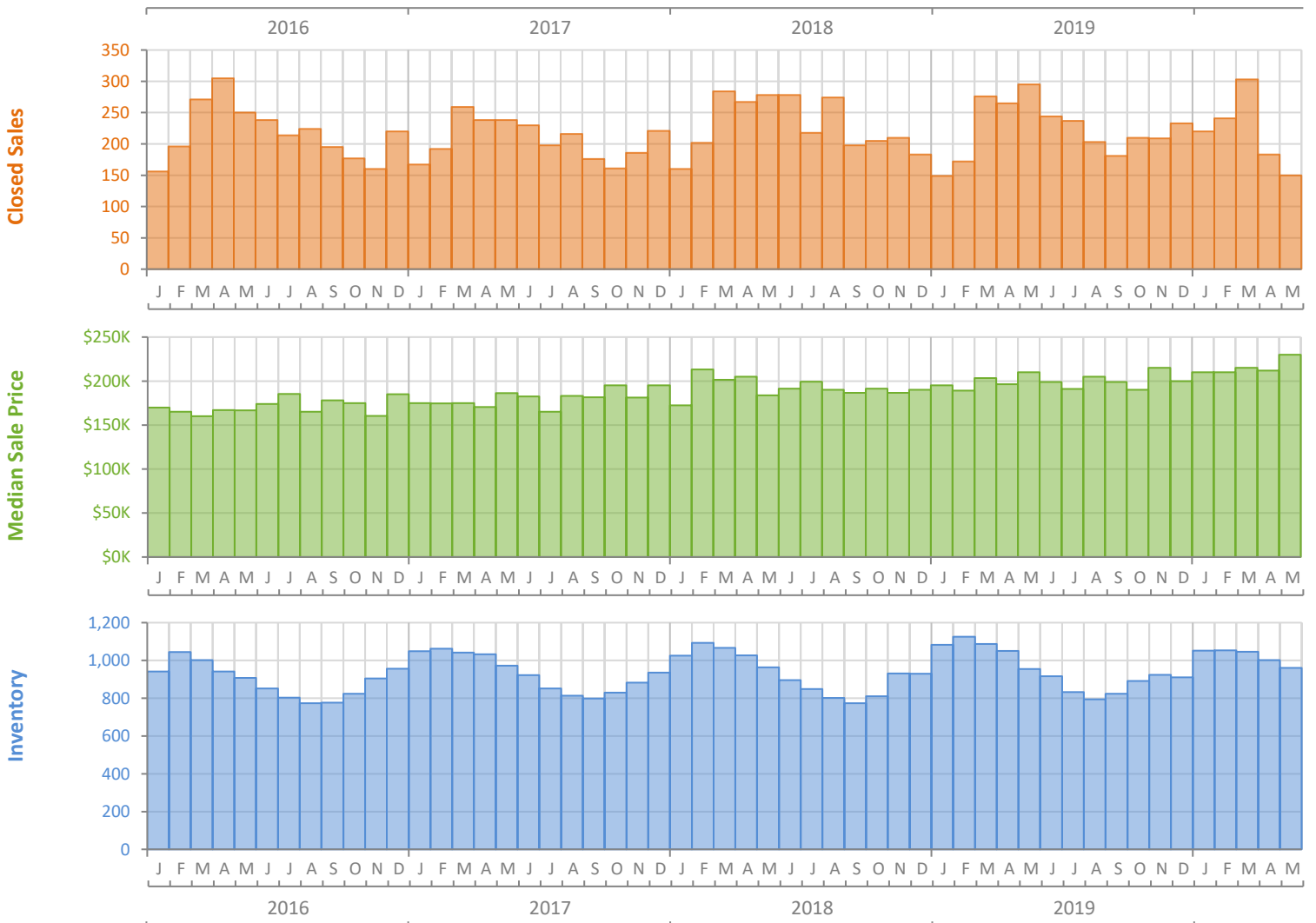
# Monthly Market Summary - May 2020

## Townhouses and Condos

### Manatee County



	May 2020	May 2019	Percent Change Year-over-Year
Closed Sales	150	295	-49.2%
Paid in Cash	56	147	-61.9%
Median Sale Price	\$229,950	\$210,000	9.5%
Average Sale Price	\$261,466	\$246,381	6.1%
Dollar Volume	\$39.2 Million	\$72.7 Million	-46.0%
Med. Pct. of Orig. List Price Received	95.1%	95.0%	0.1%
Median Time to Contract	41 Days	64 Days	-35.9%
Median Time to Sale	96 Days	107 Days	-10.3%
New Pending Sales	252	274	-8.0%
New Listings	289	268	7.8%
Pending Inventory	311	370	-15.9%
Inventory (Active Listings)	961	955	0.6%
Months Supply of Inventory	4.4	4.2	4.8%



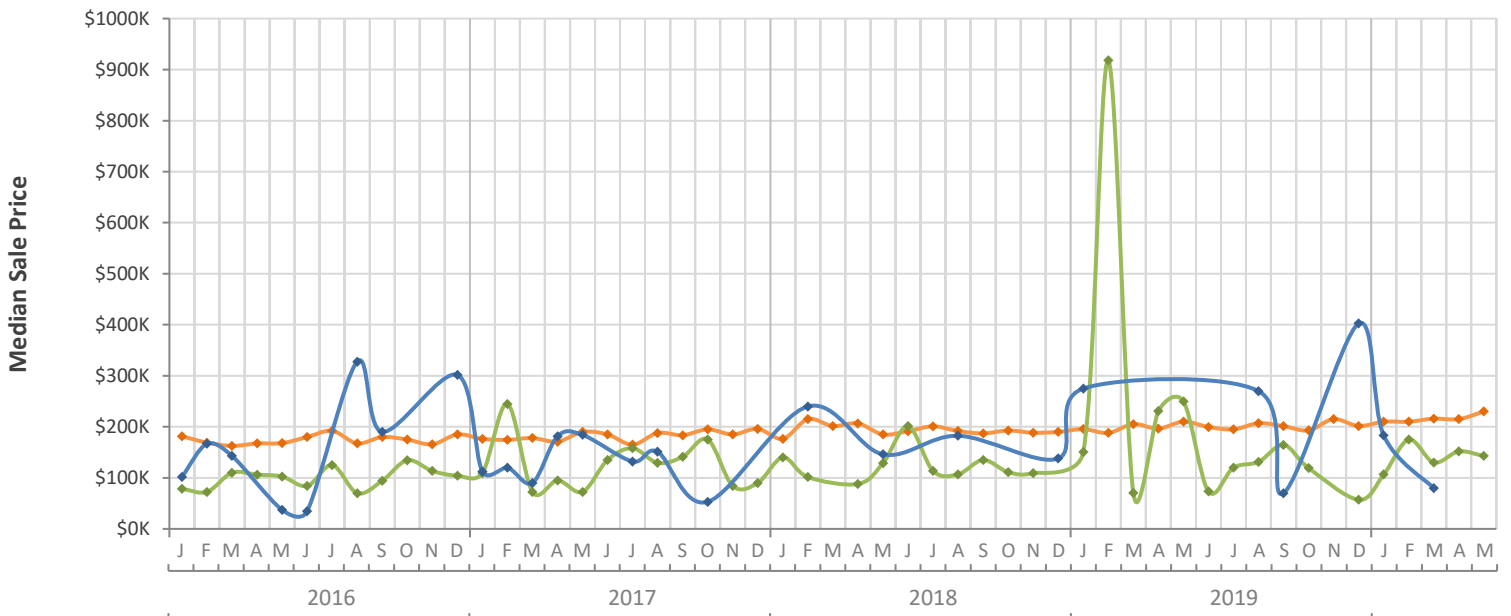
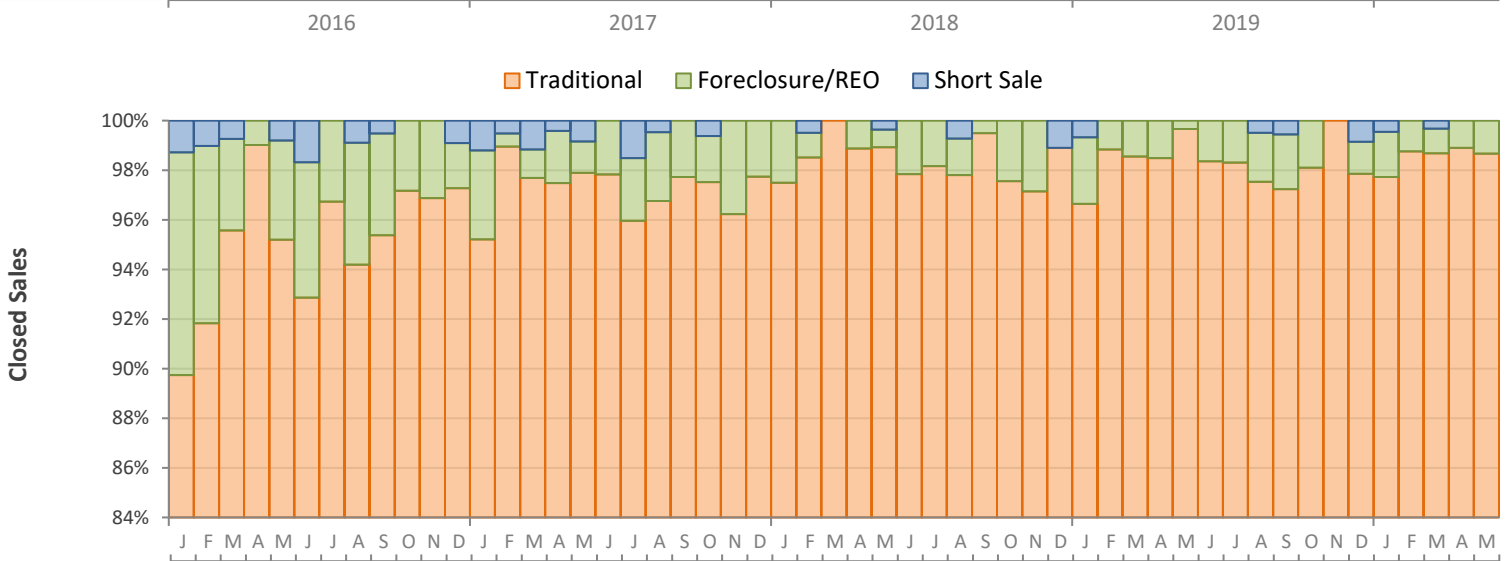
# Monthly Distressed Market - May 2020

## Townhouses and Condos

### Manatee County



		May 2020	May 2019	Percent Change Year-over-Year
Traditional	Closed Sales	148	294	-49.7%
	Median Sale Price	\$229,999	\$210,000	9.5%
Foreclosure/REO	Closed Sales	2	1	100.0%
	Median Sale Price	\$142,950	\$250,000	-42.8%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A



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