



BURNS & BERTHA

Changing Lives

June 2020 Summary

Sarasota & Manatee Sales

Single Family

Condo

Townhome



JUNE 2020 Monthly Recap

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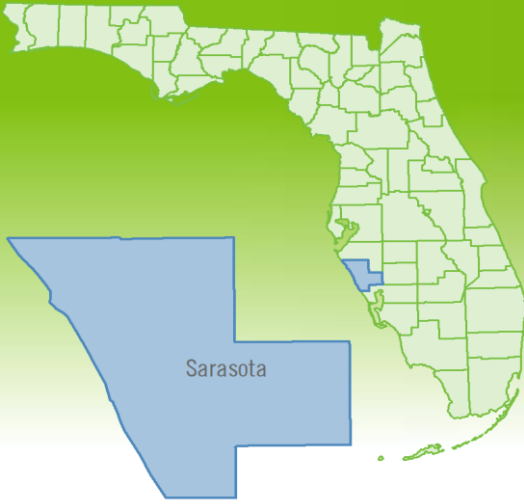
Produced by:
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Red Line Investors

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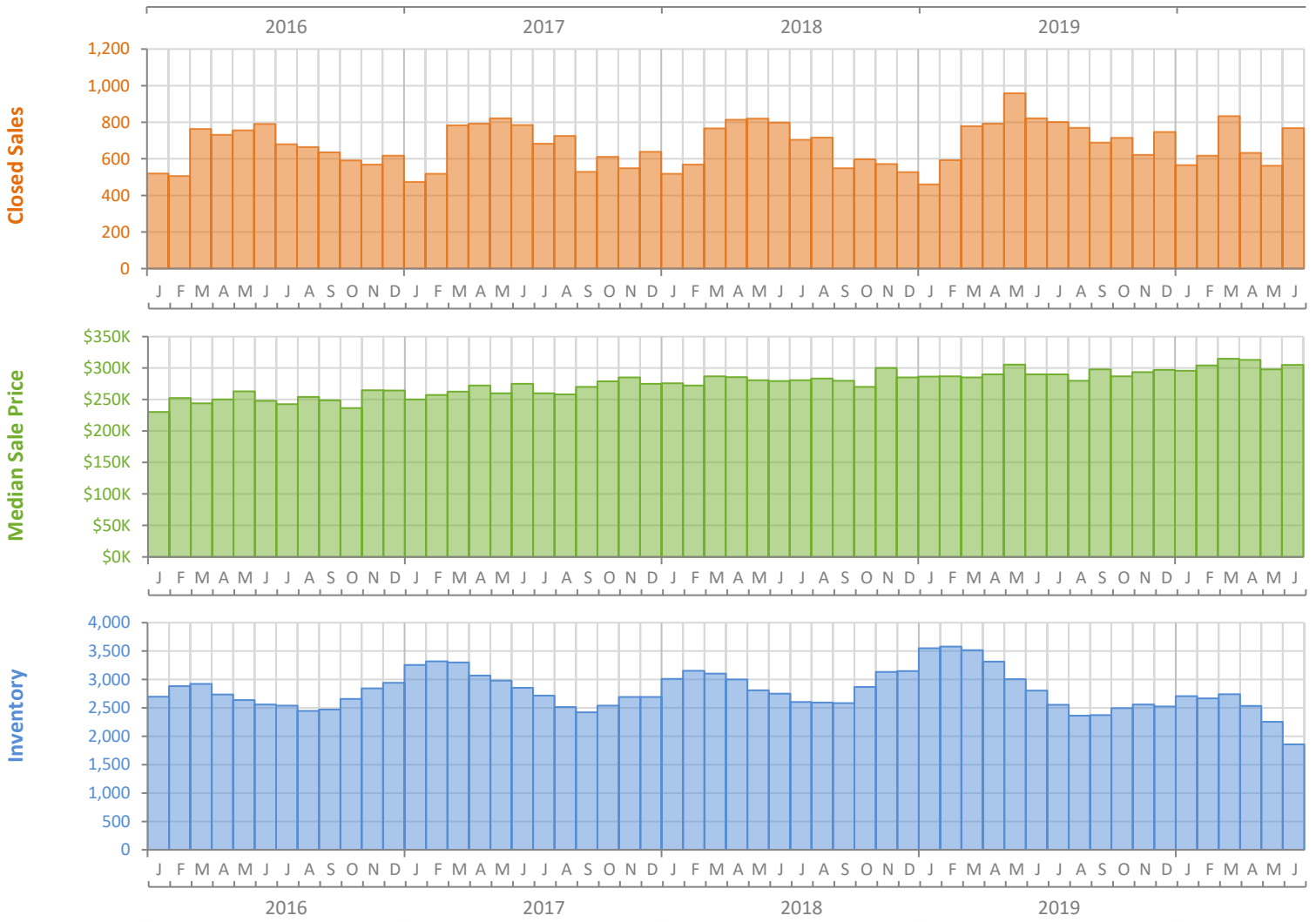
Monthly Market Summary - June 2020

Single Family Homes

Sarasota County



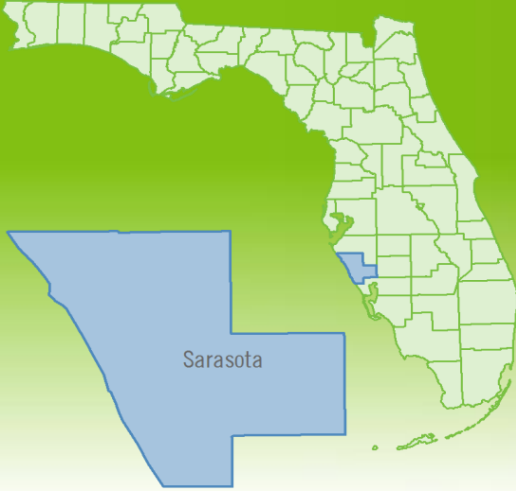
	June 2020	June 2019	Percent Change Year-over-Year
Closed Sales	768	821	-6.5%
Paid in Cash	222	261	-14.9%
Median Sale Price	\$305,000	\$290,000	5.2%
Average Sale Price	\$439,655	\$397,227	10.7%
Dollar Volume	\$337.7 Million	\$326.1 Million	3.5%
Med. Pct. of Orig. List Price Received	95.7%	94.7%	1.1%
Median Time to Contract	58 Days	64 Days	-9.4%
Median Time to Sale	104 Days	108 Days	-3.7%
New Pending Sales	1,001	753	32.9%
New Listings	716	729	-1.8%
Pending Inventory	1,374	1,109	23.9%
Inventory (Active Listings)	1,859	2,805	-33.7%
Months Supply of Inventory	2.7	4.2	-35.7%



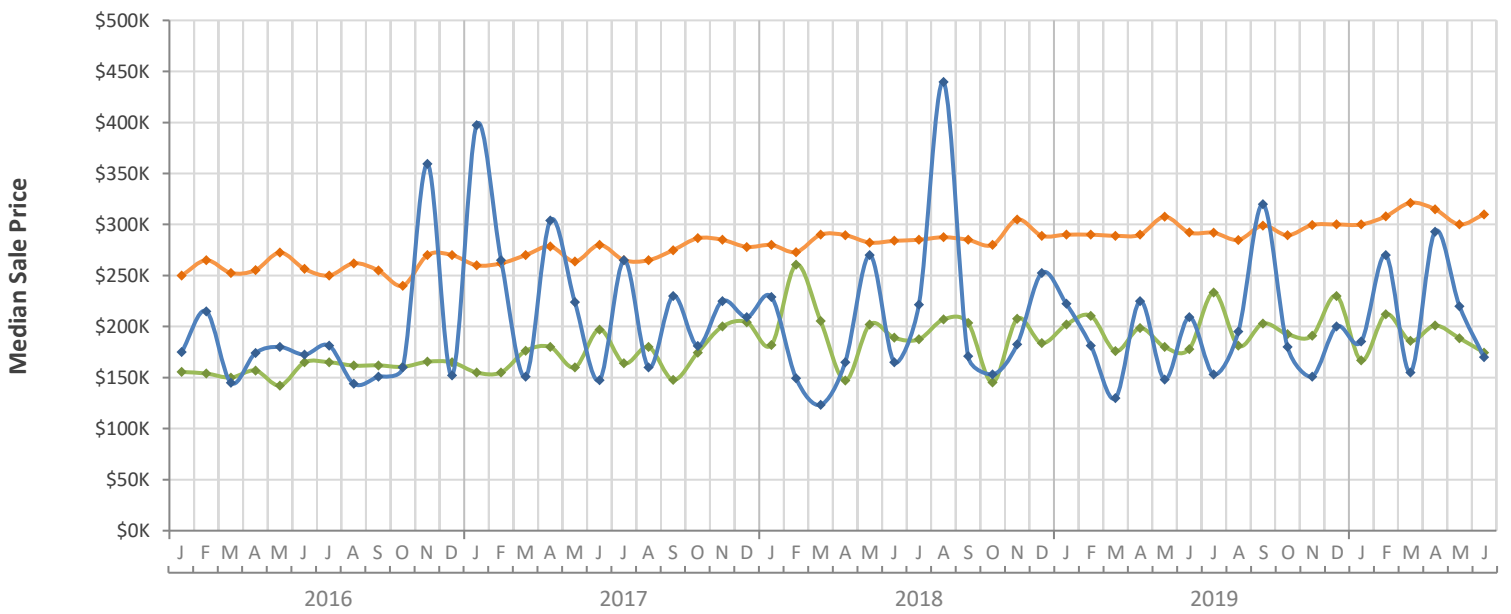
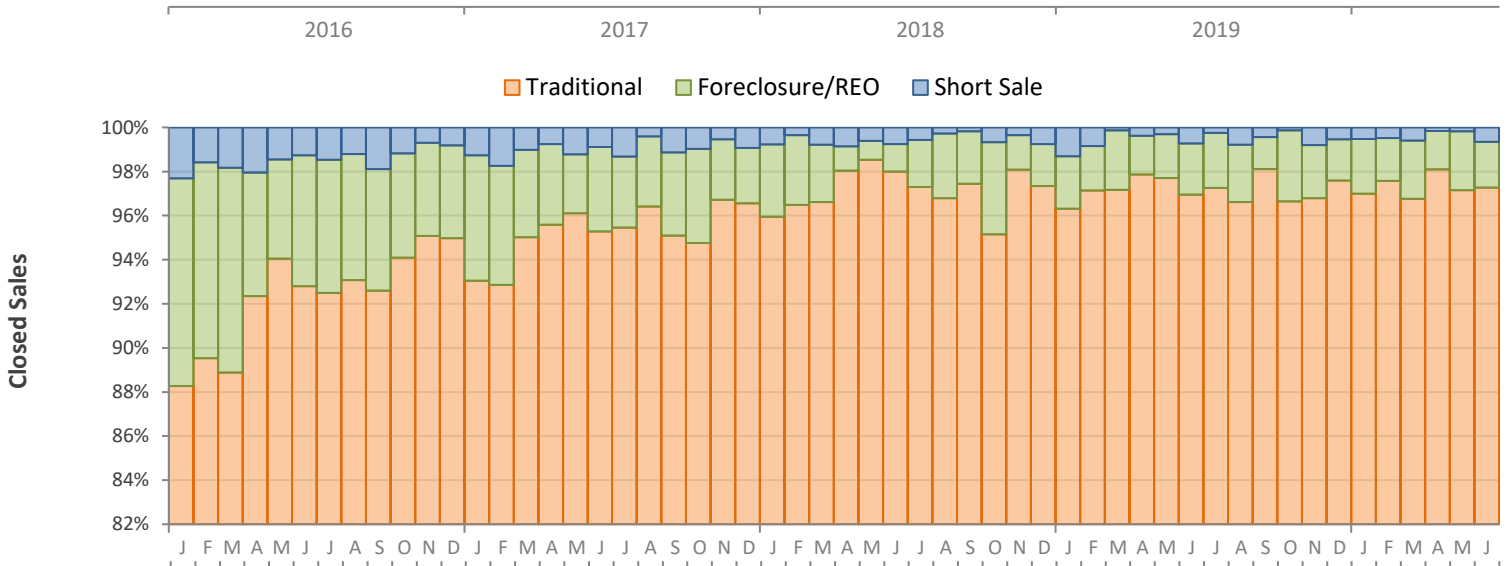
Monthly Distressed Market - June 2020

Single Family Homes

Sarasota County



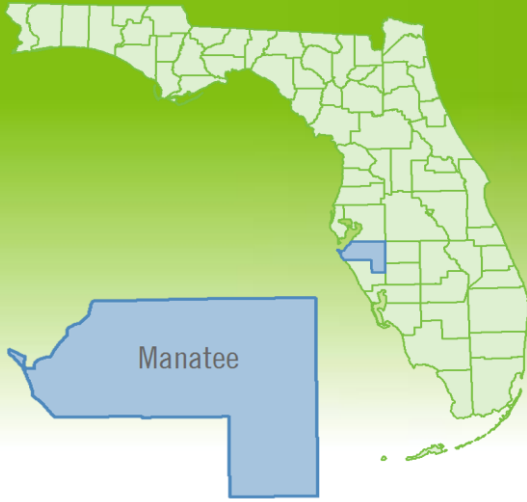
		June 2020	June 2019	Percent Change Year-over-Year
Traditional	Closed Sales	747	796	-6.2%
	Median Sale Price	\$310,000	\$292,178	6.1%
Foreclosure/REO	Closed Sales	16	19	-15.8%
	Median Sale Price	\$174,500	\$178,000	-2.0%
Short Sale	Closed Sales	5	6	-16.7%
	Median Sale Price	\$170,000	\$209,235	-18.8%



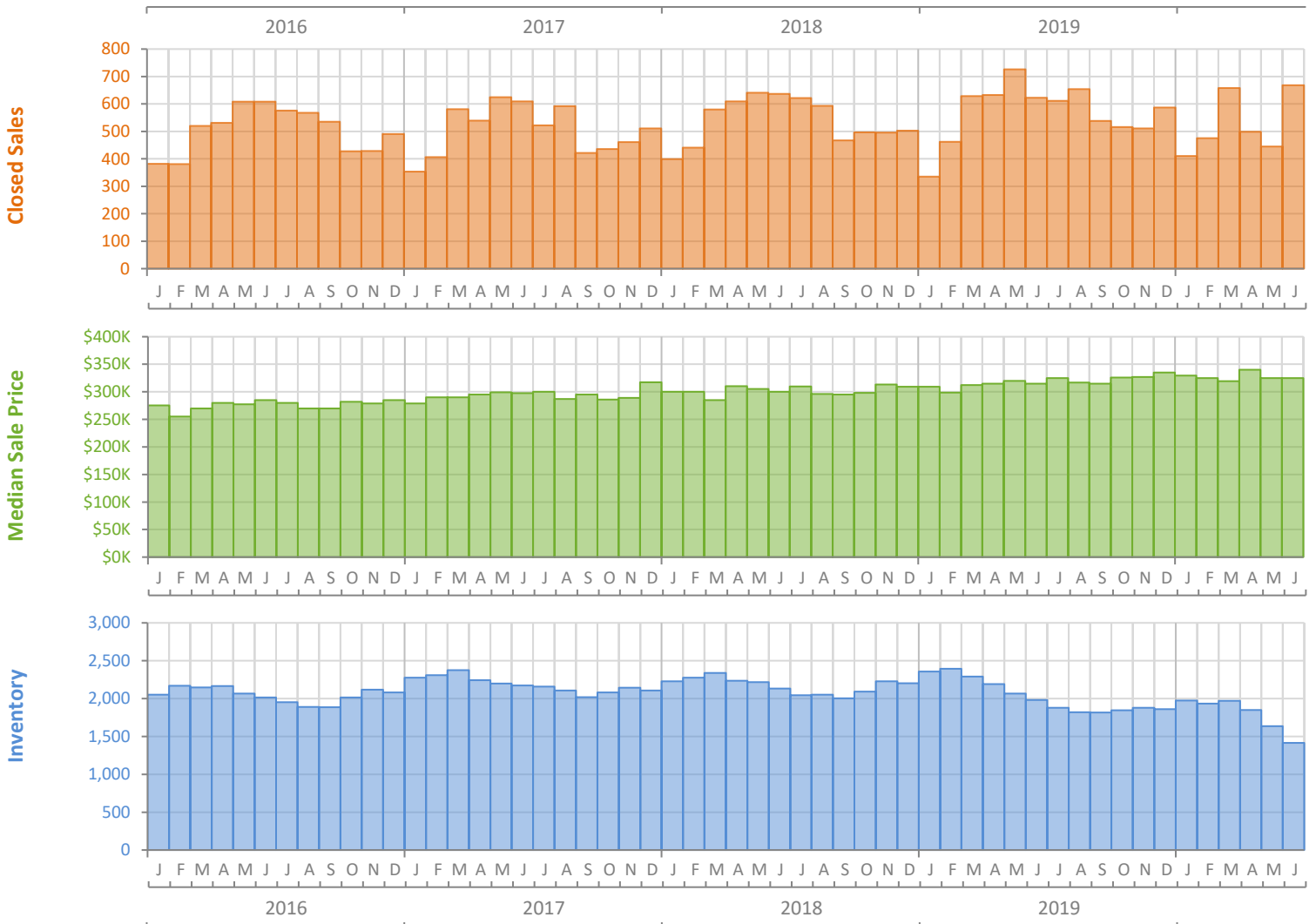
Monthly Market Summary - June 2020

Single Family Homes

Manatee County



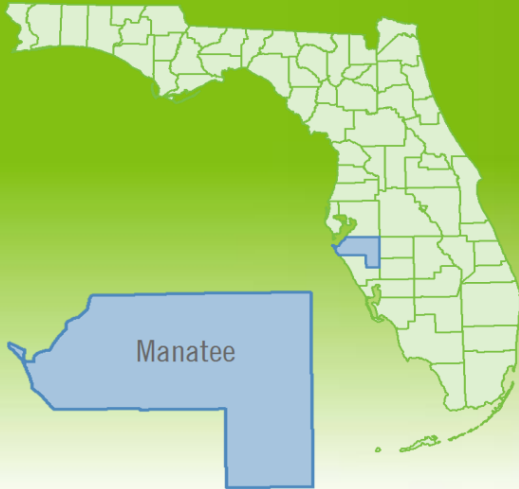
	June 2020	June 2019	Percent Change Year-over-Year
Closed Sales	668	623	7.2%
Paid in Cash	134	157	-14.6%
Median Sale Price	\$325,000	\$315,000	3.2%
Average Sale Price	\$419,373	\$397,987	5.4%
Dollar Volume	\$280.1 Million	\$247.9 Million	13.0%
Med. Pct. of Orig. List Price Received	96.6%	96.0%	0.6%
Median Time to Contract	56 Days	49 Days	14.3%
Median Time to Sale	103 Days	102 Days	1.0%
New Pending Sales	801	595	34.6%
New Listings	665	599	11.0%
Pending Inventory	1,076	897	20.0%
Inventory (Active Listings)	1,416	1,982	-28.6%
Months Supply of Inventory	2.6	3.6	-27.8%



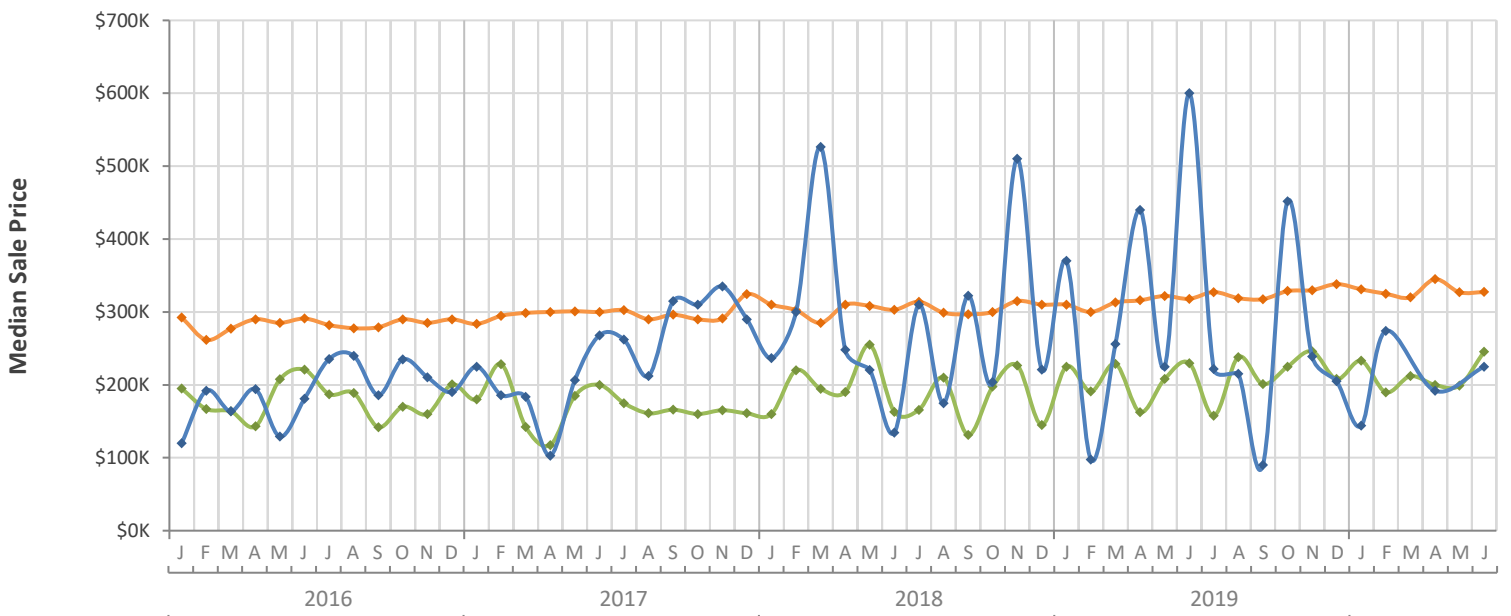
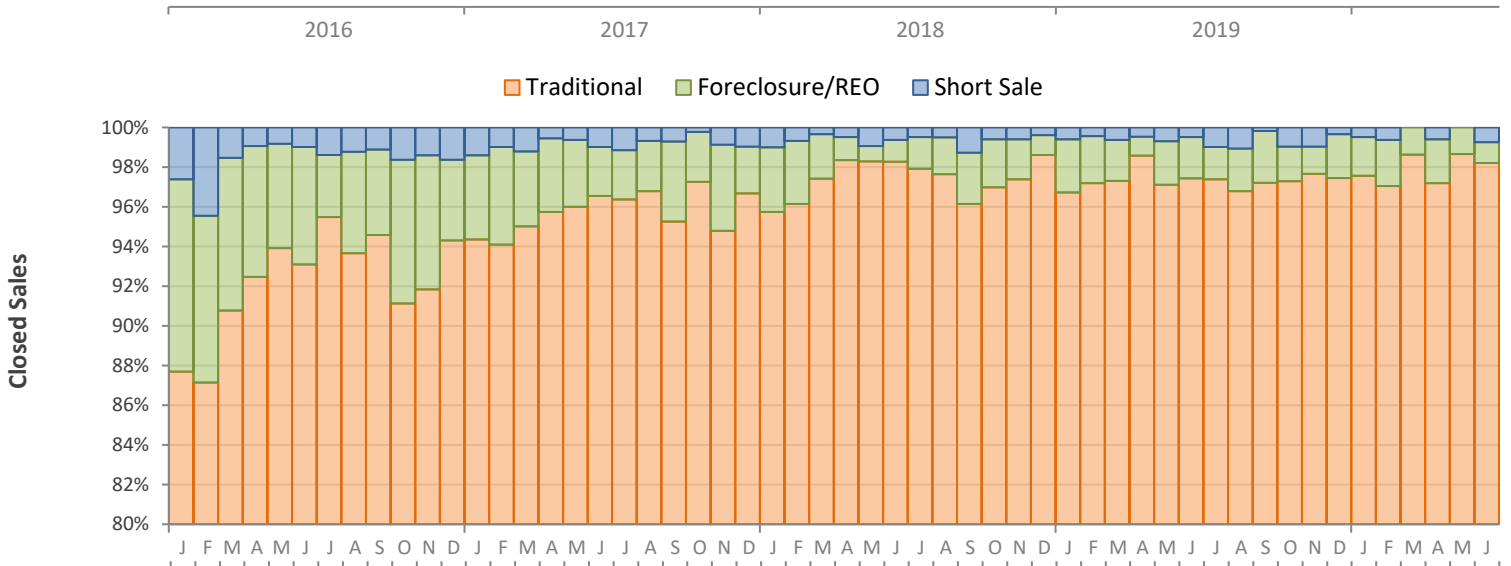
Monthly Distressed Market - June 2020

Single Family Homes

Manatee County



		June 2020	June 2019	Percent Change Year-over-Year
Traditional	Closed Sales	656	607	8.1%
	Median Sale Price	\$327,385	\$318,000	3.0%
Foreclosure/REO	Closed Sales	7	13	-46.2%
	Median Sale Price	\$245,621	\$229,900	6.8%
Short Sale	Closed Sales	5	3	66.7%
	Median Sale Price	\$225,000	\$600,000	-62.5%



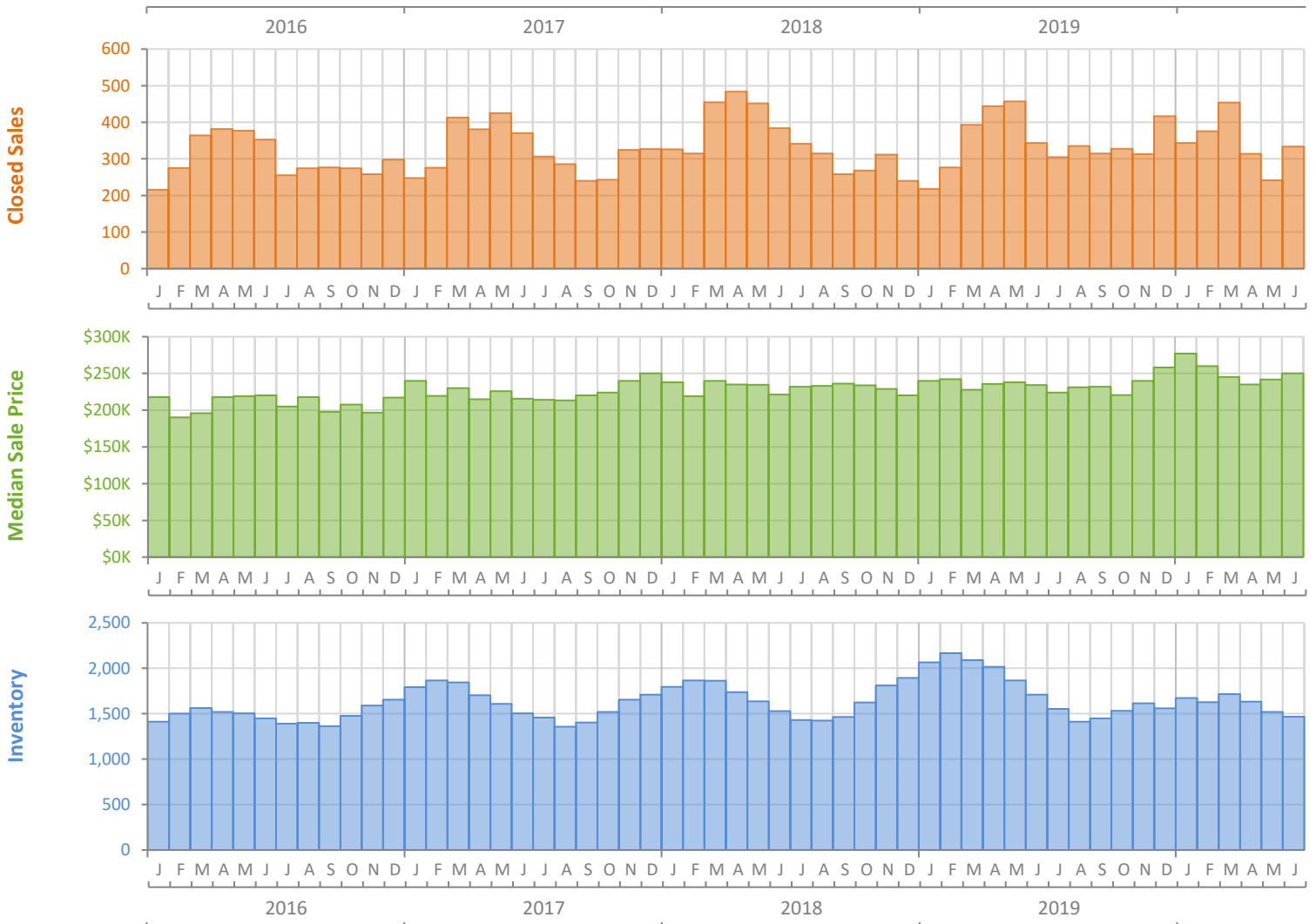
Monthly Market Summary - June 2020

Townhouses and Condos

Sarasota County



	June 2020	June 2019	Percent Change Year-over-Year
Closed Sales	334	344	-2.9%
Paid in Cash	156	193	-19.2%
Median Sale Price	\$249,990	\$234,000	6.8%
Average Sale Price	\$346,991	\$306,559	13.2%
Dollar Volume	\$115.9 Million	\$105.5 Million	9.9%
Med. Pct. of Orig. List Price Received	94.0%	94.1%	-0.1%
Median Time to Contract	74 Days	79 Days	-6.3%
Median Time to Sale	121 Days	123 Days	-1.6%
New Pending Sales	441	338	30.5%
New Listings	454	299	51.8%
Pending Inventory	665	590	12.7%
Inventory (Active Listings)	1,466	1,709	-14.2%
Months Supply of Inventory	4.3	5.3	-18.9%



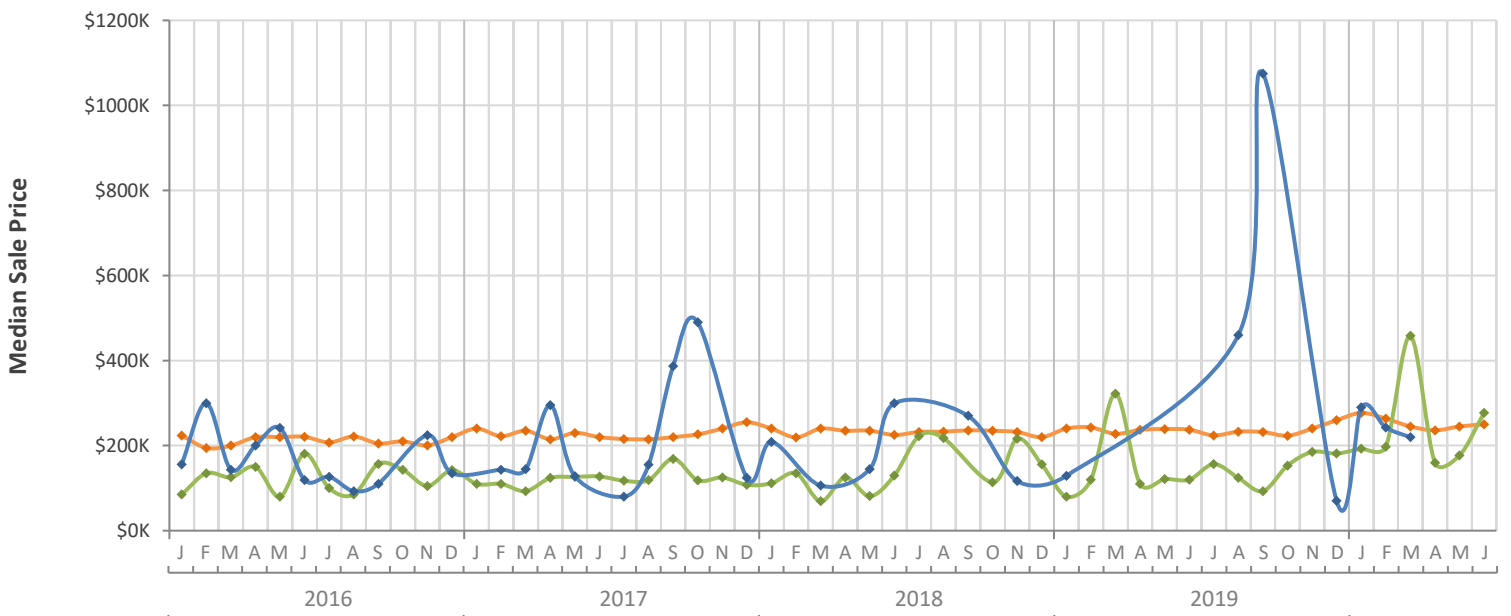
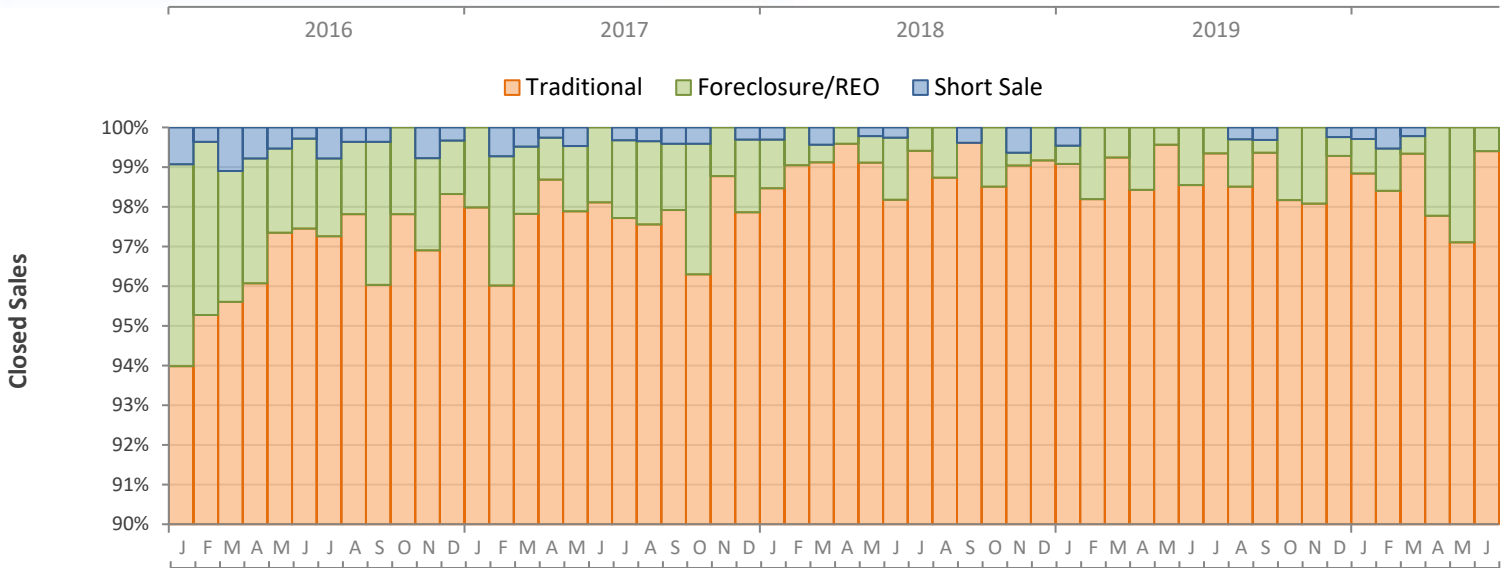
Monthly Distressed Market - June 2020

Townhouses and Condos

Sarasota County



		June 2020	June 2019	Percent Change Year-over-Year
Traditional	Closed Sales	332	339	-2.1%
	Median Sale Price	\$249,990	\$237,500	5.3%
Foreclosure/REO	Closed Sales	2	5	-60.0%
	Median Sale Price	\$277,000	\$120,000	130.8%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A



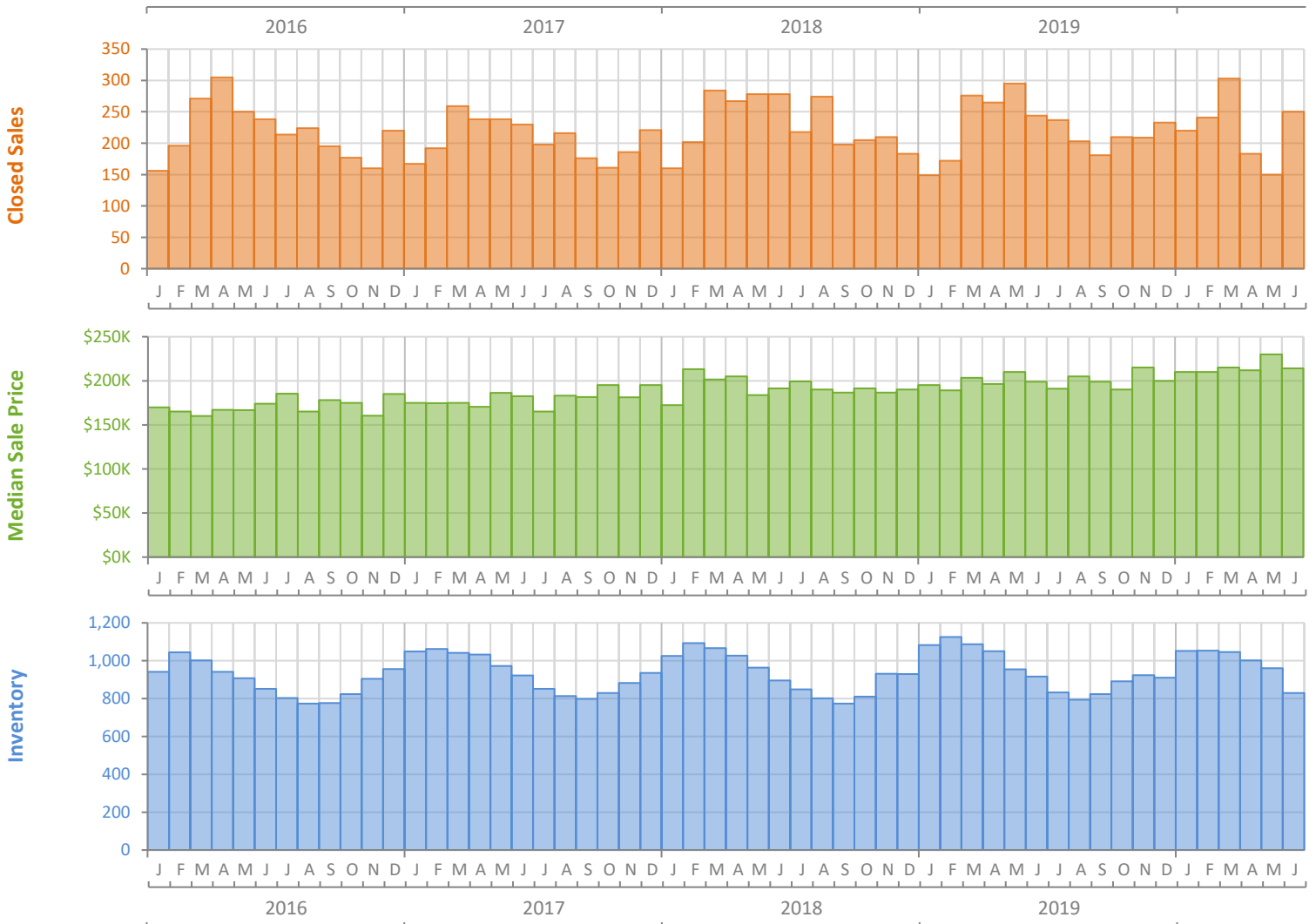
Monthly Market Summary - June 2020

Townhouses and Condos

Manatee County



	June 2020	June 2019	Percent Change Year-over-Year
Closed Sales	250	244	2.5%
Paid in Cash	118	125	-5.6%
Median Sale Price	\$214,230	\$199,000	7.7%
Average Sale Price	\$238,556	\$236,307	1.0%
Dollar Volume	\$59.6 Million	\$57.7 Million	3.4%
Med. Pct. of Orig. List Price Received	94.7%	95.0%	-0.3%
Median Time to Contract	67 Days	58 Days	15.5%
Median Time to Sale	108 Days	101 Days	6.9%
New Pending Sales	335	218	53.7%
New Listings	260	218	19.3%
Pending Inventory	386	328	17.7%
Inventory (Active Listings)	830	916	-9.4%
Months Supply of Inventory	3.8	4.1	-7.3%



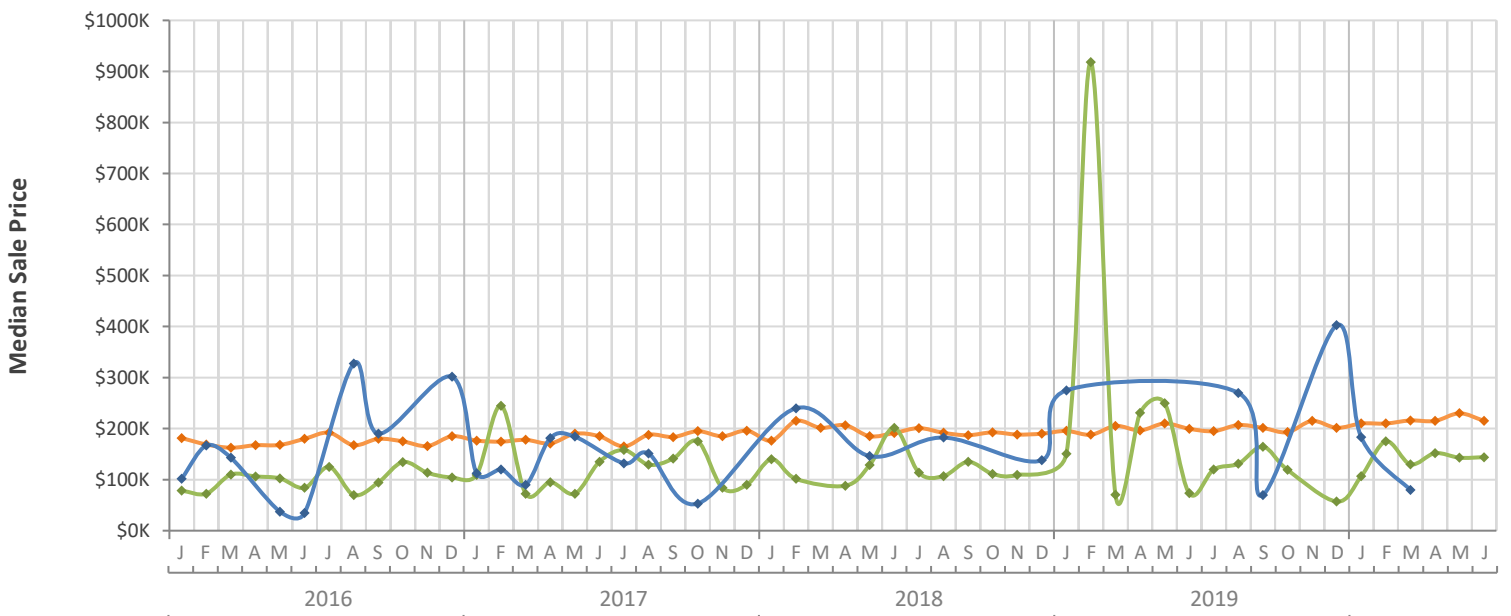
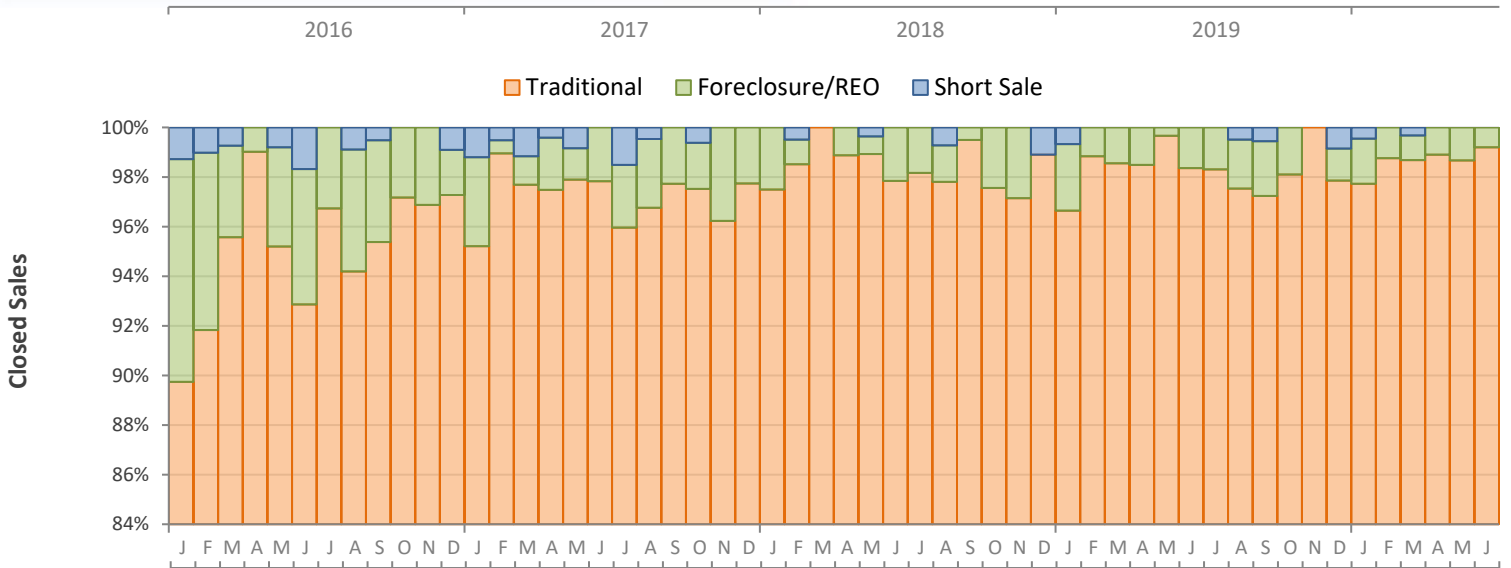
Monthly Distressed Market - June 2020

Townhouses and Condos

Manatee County



		June 2020	June 2019	Percent Change Year-over-Year
Traditional	Closed Sales	248	240	3.3%
	Median Sale Price	\$215,230	\$199,700	7.8%
Foreclosure/REO	Closed Sales	2	4	-50.0%
	Median Sale Price	\$144,000	\$73,250	96.6%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A



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